

SBIR/STTR ALERTING SERVICE -- September 24, 2010

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- SBIR 2.0 Initiative Announcement, FAQ, and Video

The Small Business Administration (SBA) recently posted an announcement outlining a series of improvements to the SBIR program, collectively called 'SBIR 2.0,' aimed at increasing the effectiveness and efficiency of the overall program. The SBIR 2.0 improvements are expected to include simplification and streamlining; shared best practices; and better performance management.

The announcement, including a link to a frequently asked questions page (www.sba.gov/idc/groups/public/documents/sba_homepage/sbir20_faq.pdf) is available at www.sba.gov/sbir2/.

This effort is being led by Sean Greene, Associate Administrator for Investment, and Special Adviser for Innovation, U.S. Small Business Administration. A video of a presentation he gave at the gov2.0 Summit on September 7, 2010, titled 'Increasing Innovation by Speeding Up SBIR and SBIC' is available at www.gov2summit.com/gov2010/public/schedule/detail/16064.

- Joint Agency SBIR FOA in Robotics Technology Development and Deployment Announced

The Department of Homeland Security (DHS) recently posted the following notice on their SBIR News and Events page of their SBIR Program website (www.sbir.dhs.gov):

A joint-agency SBIR Phase I Federal Opportunity Announcement (FOA) in robotics was released on 14 September 2010. The joint agency FOA is part of the Small Business Administration's recently announced SBIR 2.0's shared best practices initiative. This initiative encourages agencies to issue joint solicitations to work together to streamline topics for applicants and address areas of national priorities. NIH, DARPA, NSF, USDA, and DHS are participating in the joint SBIR Phase I FOA which closes on December 20, 2010. The earliest submission date is November 20, 2010.

The FOA features more than 50 topics to which small businesses can respond. DHS' interests include: technologies to remotely or robotically access, diagnose, and render safe IEDs; robotics to survey captured tunnels for forensic collection and mitigation activities; and robotics to inspect existing subterranean infrastructures.

Additional information about the joint-agency FOA, PAR-10-279, including instructions to submit applications, can be found at <http://grants.nih.gov/grants/guide/pa-files/PAR-10-279.html>.

-- DOT FY11.1 SBIR Presolicitation Notice

The Department of Transportation posted a presolicitation notice for their FY11.1 SBIR program on the Federal Business Opportunities (<http://www.fedbizopps.gov>) website on September 21, 2010. A portion of the SBIR notice appears below for your convenience. To view the entire announcement, visit https://www.fbo.gov/index?s=opportunity&mode=form&id=e0ab45904a676b4606ae45c47411a272&tab=core&_cview=0

Notice Type: Presolicitation Notice
Solicitation Number: DTRT57-11-R-SBIR1
Posted Date: September 21, 2010
Original Response Date: December 13, 2010

Synopsis:

The Volpe National Transportation System Center, (Volpe Center) is issuing a solicitation pursuant to the Small Business Innovation Development Act of 1982, PL 97-219, as amended by PL 99-443 and PL 102-564 and reauthorized by PL 106-554. The solicitation will be issued on or about October 8, 2010. The purpose of this solicitation is to invite small businesses with their valuable resources and creative capabilities to submit innovative research proposals that address high priority requirements of the U.S. Department of Transportation.

The solicitation and any documents related to this procurement will be available on the DOT SBIR Program Internet site. The URL for the 2010 DOT SBIR Program is <http://www.volpe.dot.gov/sbir>. The solicitation will be issued through electronic means only; no hard copies will be available. Offerors desiring to receive electronic notification of the solicitation's posting and availability for downloading must register on <https://www.fbo.gov/index?cck=1&au=&ck=>.

Primary Point of Contact.:
Darren F Shaffer,
Contracting Officer
darren.shaffer@dot.gov
Phone: 6174942332

-- NIH SBIR and STTR Request for Applications

The National Institutes of Health (NIH) recently added two Request for Applications (RFA), that may be of interest to SBIR participants on the 'Special Announcements for Small Business Research Opportunities' page on their SBIR web site (<http://grants.nih.gov/grants/funding/sbir.htm>). This page lists NIH SBIR/STTR-Relevant Program Announcements (PA), RFAs, and Notices (NOT) that are taken from the NIH Guide Electronic Repository of Special Announcements for Small Business Research Opportunities (<http://grants.nih.gov/grants/guide/index.html>).

The titles, announcement numbers, participating Institute(s), web addresses, and receipt date(s) of the RFAs appear below:

Cancer Diagnostic and Therapeutic Agents Enabled by Nanotechnology (SBIR) – posted 9/24/10 (PAR-10-286)
National Cancer Institute
Application Receipt Date(s): December 7, 2010; March 10, 2011; July 7, 2011; November 10, 2011; March 8, 2012; July 9, 2012; November 8, 2012; March 8, 2013; July 8, 2013

<http://grants.nih.gov/grants/guide/rfa-files/RFA-CA-10-013.html>

Innovative Emerging Molecular Analysis Technologies (SBIR) – posted 9/17/10
(RFA-CA-10-013)

National Cancer Institute

Application Receipt Date(s): November 8, 2010; February 8, 2011

<http://grants.nih.gov/grants/guide/pa-files/PA-10-286.html>

-- SBIR Proposal Writing Tip: Allocating Pages for NIH Phase 2 Proposals

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at www.g-jgreenwood.com.

SBIR Proposal Writing Basics: Allocating Pages for NIH Phase 2 Proposals

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Over the past year, the National Institutes of Health (NIH) has implemented strict new page limits on both Phase 1 and 2 SBIR and STTR proposals. This month, we want to focus on how we think you should allocate the new Phase 2 page limit among the proposal sections that must be covered.

The new NIH format requires that you begin with a Specific Aims section, and then follow it with a Research Strategy. The Research Strategy section includes subsections on significance, the Phase 1 final report summary, and experimental/research design and methods. The Specific Aims section is mandated to be one page or less, while the subsections of the Research Strategy collectively should not exceed 12 pages.

Budgeting space for the Specific Aims section is pretty straightforward: it cannot exceed one page. It is perhaps less obvious that, if your Specific Aims section takes less than a full page, then you cannot use the rest of the page to address any other part of the proposal. Therefore, you have a tremendous incentive to use the whole page, even if it means addressing some topics in this section that you might have planned to address elsewhere.

The Research Strategy page allocation is a bit more complicated, since NIH does not have page limits on any of the mandatory subsections. We recommend the following approximate allocation:

- Significance: 2 pages
- Phase I Final Report: 4 pages
- Experimental/Research Design & Methods: 6 pages

The Significance subsection is very important, in part because you will use it to convince the reviewer that your project is so important and valuable that it simply must be a priority for funding. Yes, it's a sales pitch (but not a used car type of pitch). But like most sales pitches, it can be more effective if it is brief and sharp, and therefore we suggest you limit it to about 2 pages.

The Phase 1 final report subsection is important, for several reasons. First, it allows the reviewer to see what was accomplished in Phase 1. Second, it (hopefully) assures the reviewer that you do high quality research, especially if this was the first SBIR/STTR project of yours that they have funded. Third, it helps set the stage for what you propose to do in Phase 2. We think this section deserves about 4 pages in your Phase 2 NIH proposal.

The Experimental/Research Design & Methods subsection is really the heart of the Research Strategy. It should describe, IN DETAIL, the tasks that must be performed to achieve the specific aims you listed and described (hopefully) in the Specific Aims section earlier in the proposal. It should clarify the relationship between those Aims and the proposed tasks so the reviewer can readily see how you expect to achieve the

Specific Aims. Each task description should include discussion of what you are doing, how it will be done, who on the team is doing it, what resources are being used, any involvement by subcontractors or consultants, and any contingency measures you have planned in case you run into difficulties.

A timeline also is very valuable to help the reviewer see the flow of the Phase 2 project and the timing and relationship of the various tasks. And with a Phase 2 project that covers 2 years and consumes \$750,000 or more, you should have a significant number of tasks, all of which need to be described here. We think you will agree that this subsection should be the largest one in the Research Strategy, and that is why we recommend about 6 pages being dedicated to it.

Some final words of advice:

1. Don't think that it is easier or faster to write a short proposal than a longer one. You have to cover a lot of material in the Research Strategy section of an NIH Phase 2 proposal, but now you have less space in which to do it.
2. Recognize that this severe new NIH page limit is "work in progress," since NIH reviewers are having to adjust to the new shortened page limits just as you are. They will have to adjust their expectations on how much information is conveyed in Phase 1 or 2 proposals for SBIR or STTR funding.
3. Recognize that there are important parts of an NIH Phase 2 proposal that are not within the Specific Aims and Research Strategy sections and their new page limits. Examples include resumes, facilities and equipment, and the commercialization plan. You may want to rely on these other sections to convey some details of your proposal.
4. What we suggest here as an allocation of your Research Strategy among its subsections is meant as a guideline--you should adjust it based on your project and circumstances.

Gail and Jim Greenwood may be reached at the following address:

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1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
gail-jim@g-jgreenwood.com (email)

CONFERENCES AND WORKSHOPS

NATIONAL

Oklahoma National SBIR/STTR Conference, November 8-10, 2010. Whether you are responsible for doing research or making the sale, innovation depends on recognizing opportunities and making connections thus the theme of this conference is "Making Connections." Additional information is available at <http://www.sbirok.org/>. Contact Sherry Roberts 405-319-8418 or sroberts@ocast.state.ok.us.

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. Visit www.wisconsinsbir.org for details. Additional information will be posted when available.

REGIONAL

NCI SBIR & STTR Funding Opportunities, the Bridge Award, and Tips for Applying -- UNC Chapel Hill, NC, September 28, 2010. The National Cancer Institute invites you to meet with SBIR Development Center experts and to learn more about upcoming SBIR & STTR funding opportunities, including: FY2011 Contract Topics, the Bridge Award, and tips for applying. For more information, visit <http://sbir.cancer.gov/news/upcoming/>.

SBIR/STTR Proposal Preparation - NIH focus – Ann Arbor, MI, September 30-October 1, 2010. This two-day session provides detailed instruction on proposal preparation, including both technical and commercialization plans and proposal submission procedures. Differences between agencies are addressed. Core principles of preparing fundable SBIR/STTR proposals are stressed. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Proposal Preparation - NIH focus – Cleveland, OH, October 5-6, 2010. This two-day session provides detailed instruction on proposal preparation, including both technical and commercialization plans and proposal submission procedures. Differences between agencies are addressed. Core principles of preparing fundable SBIR/STTR proposals are stressed. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Proposal Preparation - NIH focus – Louisville, KY, October 7-8, 2010. This two-day session provides detailed instruction on proposal preparation, including both technical and commercialization plans and proposal submission procedures. Differences between agencies are addressed. Core principles of preparing fundable SBIR/STTR proposals are stressed. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Phase I Proposal Writing Workshop -- Fayetteville, Arkansas, October 7, 2010. This event, offered by Arkansas Small Business and Technology Development Center, can help research-based businesses move from SBIR/STTR applicants to awardees. This interactive, eight-hour workshop is for early-stage, first-time or unsuccessful writers of SBIR Phase I proposals. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at rxnorman@ualr.edu or 501.683.7700.

University SBIR Sessions -- NC A&T, October 7, 2010. Join the SBTDC's SBIR Program Counselor and Tech Counselor for an intimate discussion of how the SBIR and STTR federal funding programs may fit with your technology development initiatives. Learn specifics about these two programs and discuss with us how your situation melds with each of the programmatic points we make. Learn from your colleagues from the discussion as well. The meeting will provide you with next steps to take in your search for funding. For more information and to register, visit <http://www.sbtcdc.org/events/sbir/workshops2010/>, or contact John Ujvari at sbir@sbtcdc.org.

SBIR/STTR Grant Tips Workshop, w/ DOE Funding Tips Session – Richmond, VA, October 12, 2010. The Center for Innovative Technology (CIT), the Governor's Conference on Energy, The SBIR Resource Center®, and the Department of Energy (DOE), will team up to deliver this special Small Business Innovation Research Grant (SBIR) training workshop. A special add-on session provides specific tips to those considering a submission to the SBIR/STTR solicitation that closes Nov. 24. A DOE Rep will also be on hand to discuss their SBIR program, the current solicitation, and other funding programs at DOE that may be a fit for early stage technology firms performing R&D. For more information, visit <http://www.cit.org/node/188>, or contact: Robert Brooke at robert.brooke@cit.org or 703-689-3080.

General SBIR Intro Webinars – October 13, 2010. The Seminar will introduce attendees to SBIR/STTR programs, the services that the SBTDC provides to those looking to submit proposals, as well as sources of additional program information. For more information and to register, visit <http://www.sbtcdc.org/events/sbir/workshops2010/>, or contact John Ujvari at sbir@sbtcdc.org.

Secrets of Winning SBIR/STTR Proposals -- North Brunswick, New Jersey, October 15, 2010. This event, sponsored by NJ Small Business Development Centers, EisnerAmper, LLP, and Lowenstein Sandler PC, will include an introduction and overview of the SBIR and STTR programs followed by instruction on how to search for solicitations and topics that may fit their technologies and core technical competencies.

Participants will also receive instruction intended to help them prepare competitive grant proposals. A representative of the Federal Laboratory Consortium (FLC) will discuss how entrepreneurs can explore potential collaborative relationships, and the program will also include participation by an NJ entrepreneur who has successfully used SBIR/STTR in building his business. For more information, visit <http://njsbdc.com/SciTech/>, or contact Randy Harmon at rgharmon@njsbdc.com.

SBIR/STTR 101: Introduction and Overview – Lexington, KY, October 18, 2010. This half-day workshop covers the SBIR/STTR program basics, including: program purpose; eligibility; and sources of funding. The course is targeted to a broad audience that is still exploring the SBIR/STTR program. It is designed to provide enough information for attendees to determine if they would like to seriously pursue proposal development. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

How To Win SBIR Awards -- Youngstown, OH, October 19, 2010. This SBIR/STTR business development seminar, sponsored by: Kent State University, College of Technology and Ohio SBDC at Youngstown State University, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

2010 National Government Contractors Expo -- Las Vegas, Nevada, October 19-20, 2010. This Expo will cover Government Marketing, Government Opportunities, Subcontractor Opportunities, Commercialization Strategies, Cost Proposal Preparation, GAS Disclosures, Contract Close Outs, Exhibit Hall Networking, and more. Sponsorships and Exhibitor Booths now available. Invited speakers to include a representative from the DoD SBIR program. For more information, visit <http://www.govcon-nationalexpo.com>, or contact 303-800-9115 ext 3 or info@gov-con.us.

* SBIR/STTR Proposal Preparation Workshops – Oak Ridge, Nashville Area, Memphis, Tennessee, October 19-21, 2010. These workshops cover the basics of the SBIR/STTR program (including the most recent updates), and a comprehensive four-step process in developing a competitive Phase 1 proposal. For more information or to register at any location, contact kim.arms@tennessee.edu.

University SBIR Sessions -- NC State University, October 20, 2010. Join the SBTDC's SBIR Program Counselor and Tech Counselor for an intimate discussion of how the SBIR and STTR federal funding programs may fit with your technology development initiatives. Learn specifics about these two programs and discuss with us how your situation melds with each of the programmatic points we make. Learn from your colleagues from the discussion as well. The meeting will provide you with next steps to take in your search for funding. For more information and to register, visit <http://www.sbtdc.org/events/sbir/workshops2010/>, or contact John Ujvari at sbir@sbtdc.org.

SBIR/STTR Grant Prep Workshop, w/ Special NIH & NSF Focus – Herndon, VA, October 20-21, 2010. This two day, multi-session workshop, sponsored by the Center for Innovative Technology, will be presented by Lisa Kurek of Biotechnology Business Consultants, LLC. Special attention will be paid to National Institutes of Health (NIH) and National Science Foundation (NSF) proposal development & submission. For more information, visit <http://www.cit.org/node/193>, or contact: Robert Brooke at robert.brooke@cit.org or 703-689-3080.

SBIR/STTR Phase 1 Proposal Training: NIH Edition -- Chapel Hill, NC, October 23-24, 2010. This two-day course is designed to prepare you to submit a competitive proposal in the new NIH format. At the end of the workshop you should have all the tools you need to develop a much more competitive proposal for submission to NIH. Also, learn about the review process, scoring and other critical aspects to successful funding. For more information, visit <http://www.ncfisherresearch.com/2010sbirworkshop.html>, or contact John Ujvari at sbir@sbtdc.org.

DCAA Cost Accounting Seminar and QuickBooks workshop -- Denver, CO, October 25-26, 2010. This seminar, designed to help the SBIR contractors with their financial and accounting systems, will cover DCAA Pre-Award Audits, Post Award, Provisional Billing Rates, and Incurred Cost Proposal, Structured Chart of Accounts -- FAR Compliance, Segregation of Direct, Indirect, and Unallowable Costs, Labor Distribution System Allowing for Direct and Indirect Labor. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

* SBIR/STTR Cost Proposal and Government Accounting Workshop – Melbourne, FL, October 26, 2010. This event will help you better understand how to prepare the cost proposal for SBIR/STTR awards; address the government's rules about recordkeeping, unallowable costs, and the "reasonableness" test; and audits. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 107.

Advanced DCAA Audit Seminar – Denver, CO, October 27, 2010. This seminar, designed to help the SBIR contractors with their financial and accounting systems, will cover, 2010 Tougher Guidelines-Must be 100% Adequate, Labor Distribution/Payroll Reconciliation, SOCR (Statement of Conditions Recommendations), Indirect Rates for Billing vs. Proposals, Prepare a Complete Financial Package for Cost Accounting Standards. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

* SBIR/STTR Phase 1 Proposal Preparation Workshop & More -- Portland, Oregon, November 3-4, 2010. Day 1 of this event will cover everything from the basics of SBIR/STTR through a comprehensive four-step process for developing a competitive Phase 1 proposal to any of the participating agencies. Day 2 will cover Phase 2 basics, major differences between the agencies in their Phase 2 programs, a recommended process for developing a Phase 2 proposal, and tips on the all-important commercialization section of the Phase 2 proposal. For more information and to register for either or both days, contact brice.barrett@pndc.us.

How To Win SBIR Awards – Boston, MA, November 4, 2010. This SBIR/STTR business development seminar, sponsored/hosted by: Smaller Business Association of New England (SBANE), National Defense Industrial Association (NDIA) and Burns & Levinson, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

SBIR/STTR Phase I Proposal Preparation Workshop – Gainesville, FL, November 5, 2010. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 107.

SBIR Grants Demystified, New Mexico - Get Your Technology Funded! – Albuquerque, NM, November 4, 2010. Learn from an expert, former national DOE program manager. Dr. Robert Berger has reviewed hundreds of SBIR proposals to provide a behind-the-scenes look at proposal review. Find out proposal requirements so you can successfully compete in this \$2.5 billion grant program. For more information, visit <http://techventures.org/events/calendar-of-events/2010/11/sbir-the-whole-story1/>, or contact Metta-Marie at 505-843-4143.

SBIR/STTR Phase 1 Proposal Preparation Workshop (abbreviated), National SBIR Conference -- Oklahoma City, Oklahoma, November 8, 2010. To help kick off the National SBIR Conference, we are offering an abbreviated (half day) version of our most popular training, the Phase 1 proposal preparation workshop. We start with the basics of SBIR and STTR, then work through a comprehensive four-step process for developing a competitive Phase 1 proposal. Extensive workshop materials are provided, including our copyrighted "SBIR/STTR Matrix" that summarizes on one page the many differences among the SBIR and STTR agencies, and sample Phase 1 proposals. For a complete conference agenda and to register, visit <http://www.sbirok.org/> (note there is an additional charge to attend this pre-conference workshop).

General SBIR Intro Webinars – November 15, 2010. Attend these free webinars to learn about the \$2.5 Billion in R&D funding available for innovative technologies via the Federal Government’s Small Business Innovation Research (SBIR) Program. The Seminar will introduce attendees to SBIR/STTR programs, the services that the SBTDC provides to those looking to submit proposals, as well as sources of additional program information. For more information and to register, visit <http://www.sbtcdc.org/events/sbir/workshops2010/>, or contact John Ujvari at sbir@sbtcdc.org.

How to Win SBIR/STTR Funding – Roanoke, VA, November 15, 2010. This workshop, led by John Davis of the SBIR Resource Center, will focus on SBIR/STTR Policy & Strategy, and the SBIR/STTR Application Process. For more information, visit <http://www.cit.org/node/192>, or contact: Robert Brooke at robert.brooke@cit.org or 703-689-3080.

How To Win SBIR Awards – McLean, VA, November 16, 2010. This all agency SBIR/STTR event with strong NIH emphasis, sponsored by Virginia's CIT and Teqcorner, LLC, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

SBIR/STTR Phase 1 & Cost Proposal Workshops, Newark, New Jersey, November 18-19, 2010 (tentative). Day 1 will start with the basics of SBIR/STTR, address a comprehensive process for developing a competitive Phase 1 proposal to any agency. Sample Phase 1 proposals will be provided, and discussed by the group as time allows. Day 2 will address SBIR/STTR cost proposal and government accounting, including a discussion of a cost proposal, and how to track your costs to the government's satisfaction and to defend your cost structure. Contact RandyGHarmon@aol.com for more information.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR workshop, Gainesville, Florida, April 2011

National SBIR/STTR Conference, Madison, Wisconsin, April 11-13, 2011

SBIR/STTR Spring workshops, Santa Fe, New Mexico area, March 2011 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

NIH/CDC SBIR Contract Solicitation PHS 2011-1

Due November 8, 2010

<http://grants.nih.gov/grants/funding/sbir.htm>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due December 5, 2010;

AIDS and AIDS-related due January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
Due December 5, 2010;

AIDS and AIDS-related due January 7, 2011
<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

DOT FY11.1 SBIR Solicitation
Expected October 8, 2010
<http://www.volpe.dot.gov/sbir/>.

DOC NOAA FY2011 SBIR Phase I Solicitation
Expected October 13, 2010
<http://www.oar.noaa.gov/orta/>

NSF FY-2011 STTR Solicitation
Expected to open October 17, 2010 (on the web now)
<http://www.nsf.gov/pubs/2010/nsf10590/nsf10590.htm>

DOC NIST FY2011 SBIR Phase I Solicitation
Expected November 4, 2010
<http://www.nist.gov/ts/otp/sbir/>

ED IES SBIR Solicitation
Expected late Fall 2010
<http://www2.ed.gov/programs/sbir/applicant.html>

DoD SBIR Solicitation 2011.1
Pre-Release Expected November 10, 2010
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture
www.csrees.usda.gov/funding/sbir/sbir.html
Department of Commerce
National Oceanic and Atmospheric Administration
www.oar.noaa.gov/orta/
National Institute of Standards and Technology
www.nist.gov/sbir

Department of Defense
www.acq.osd.mil/sadbu/sbir or
www.dodsbir.net
Defense Technical Information Center
www.dtic.mil/dtic/sbir/
Air Force
www.sbirsttrmall.com/Portal.aspx

Army

www.aro.army.mil/arrowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmdo.com/

Navy

www.navy.sbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

www.crisp.cit.nih.gov/

Federal Business Opportunities

www.fedbizopps.gov/

Grants.gov

www.grants.gov

Pacific Northwest National Laboratory Economic Development Office

www.pnl.gov/edo/

SBA Tech-Net

<http://tech-net.sba.gov/>

State Science and Technology Institute

www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES
(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)

www.trendalaska.org/

Arkansas SBDC SBIR/STTR Program

www.asbdc.uarl.edu/sbir/grants/

SBIR Colorado

www.sbircolorado.org/

The Connecticut SBIR Office

www.ctsbir.com/

Delaware Technology Assistance Program (DETAP)

www.detap.org/

Florida SBDC Network Business Technology Commercialization Program

www.floridasbdc.org/btc

Georgia SBIR Assistance Program

<http://innovate.gatech.edu/sbir>

Hawaii SBIR program (HDTC)

www.htdc.org/sbir/

Idaho SBIR Initiative Program

<http://technology.idaho.gov/sbir>

Heartland Illinois Technology Enterprise Center (HITEC)

www.heartlanditec.org/

Illinois DCEO Innovation Challenge Technical Assistance Program

www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm

Office of Intellectual Property and Technology Transfer (OIPTT) and

NASA Illinois Commercialization Center (NICC)

www.nasa-illinois.org

Indiana Economic Development Corporation

<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>

Iowa State University Research Foundation, Inc. (ISURF)

www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)

www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation

www.kstc.com

Maine Technology Institute

www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)

www.marylandtedco.org/

Defense Alliance of Minnesota

www.defensealliance.com/

MoFAST: Moving Missouri's Innovations to Market

www.mofast.net

Montana SBIR Program - Montana Department of Commerce

<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance

www.techlinkcenter.org/sbir

Nebraska Business Development Center

<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)

www.nsbdc.org/

New Jersey SBDC Technology Commercialization Center

www.njsbdc.com/SciTech/sbir.asp

New Mexico SBIR Outreach Program

www.techventures.org/whatwedo/entrepreneurs.php
New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm
University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html
North Carolina SBTDC SBIR Outreach
www.sbtde.org/technology/sbirsttr.asp
Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/
Ohio Aerospace Institute Small Business Network and Industry Membership Program
<http://www.oai.org/networking/event/index.html?sc=3>
Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>
Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548
Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/
Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm
Small Business High Technology Institute
www.sbhiti.org/
South Dakota SBIR Center
www.sbir.dsu.edu
SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdw.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>
Bid Data Line
www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
www.bioconsultants.com
Centurion Technology
www.centuriontechnology.com/
Clark Nuber P.S., CPAs
www.clarknuber.com/
Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>
Consulting Concepts, LLC
www.consultingconceptsllc.com
DuResTec
www.durestec.com

Foresight Science & Technology, Inc.
www.foresightst.com

Gov-Con Solutions, LLC
www.sbiraccounting.info

Greenwood Consulting Group, Inc.
www.g-jgreenwood.com

GROW LLC
www.growllc.com

InKnowVation Online
www.inknowvation.com

Innovation Asset Management, LLC
www.iam-llc.com/

Jameson & Company, P.C. (SBIR Survival Kit)
www.jamesoncpa.com/gov't_contract_services.htm

JHEverson Consulting LLC
www.JHEversonConsulting.com

Hentzel & Associates SBIR Services
www.sbirhelp.com

Lytmos Group, LLC
www.lytmos.com

Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com

Miller & Associates, P.C.
www.millercpa.com/

New Technology Connection
www.newtechconnect.com

NineSigma, Inc.
www.ninesigma.net/

Ohio Aerospace Institute
www.oai.org

Parmelee Creative & Technical Writing
www.parmeleeewriting.com/

PBC SBIR Services
www.sbirhelpdesk.com
www.pbcinc.com

Piquero Insights, Inc.
www.piqueroinc.com/

Proposals that Work, LLC
www.proposalsthatwork.com

ResearchResearch
www.researchresearch.com/entry/entry.htm

Research Commercialization and SBIR Center
<http://center.ncet2.org/>

Research Editing
www.researchediting.com

Robert Berger Consulting
Under construction

Rocket Science Technologies
<http://rocketscitech.com>

SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>

SBIR.gov
<http://www.sbir.gov/>

SBIR Gateway
www.zyn.com/sbir/

SBIR Nation

www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com
The SBIR Coach - Fred Patterson
www.SBIRcoach.com
The SBIR Network
www.sbir.net

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